



Sales Promotion Specialists

Don Marketing UK Ltd.
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JAD/a167

25 June 1998

Mr Steve Turner
Turners Enquiry Services

One Page Only By Fax To 0171 353 4555

Dear Mr Turner

Mr Carl Vincent of Royds Treadwell solicitors has recommended us to your firm. They have acted on our behalf for several years in regard to litigation brought against Shell UK Limited.

DJ Freeman (the solicitors acting for Shell) has recently admitted that they instructed a Mr Phillips to make investigations about our company. Mr Phillips called at our offices claiming to represent a client seeking office accommodation. He then asked so many questions about Don Marketing that he aroused the suspicion of the receptionist to whom he was speaking.

The details on the business card left by Mr Phillips were as follows: -

COFTON CONSULTANTS

Christopher Phillips
Director

35 Brompton Road Knightsbridge London SW3 1DE
Tel: 0171 823 8244 Fax: 0171 823 9553

We would like you to find out if this is the correct name of the investigation agency and whether Mr Phillips works for them. You have indicated an initial assignment fee of up to £250. Please accept this letter as authority to proceed on that basis.

Yours sincerely

John Donovan
Director